

Company and product introduction

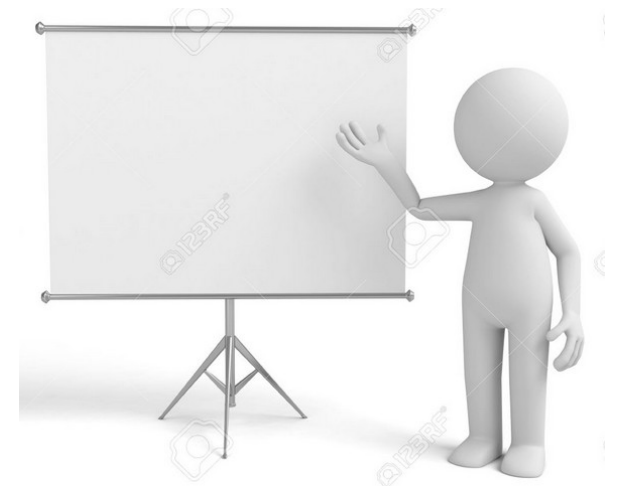


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Basic company introduction



- More than 20 years experiences with cash-register rolls on the Czech and Slovakian market
- Main leader on the CZE and SK market with turn over 5,16 mio EUR per 2019
 - 0,3mio EUR turn over in year 2012
- 2 milions of rolls on stock (400 pallets)
- Every day we supply around 30 pallets on the market
- Rolls are produced on the most modern full automatic machines
- Diamonds of the Czech business for year 2016, 2017 and 2018
- Abroad business development in Italy, Germany, Poland and Slovenia
- Partnership with paper mill Koehler (German thermo paper)
 - the most used thermal paper in west Europe for POS systems



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Product introduction



- Rolls are produced on full automatic machines
- Rolls are packaged into a eko-friendly foil per 5pcs or 10pcs depends on type of rolls with label
- Rolls are packaged into a carton boxes (more than 150 sizes of boxes are available) with label
- Customer labels are possible
- We can produce thermal rolls, paper rolls and paper rolls with copies in all sizes and types
- Main product = thermal rolls from Koehler and Mitsubishi thermal paper (48gsm.)

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Product introduction



- Used thermal papers 44gsm, 48gsm, 55gsm and higher on request up to 180gsm
- Blue4est® (eko-friendly thermal paper is in our offer) = the thermal paper of future
- Printed rolls are the main competitive advantage (very high quality of print produced on very fast machines)
 - bank segment (ATM) and retail shops with supermarkets are our favourite clients
- We can produce the rolls with any size of core or core-less rolls
- Production term for customer solution rolls are generally 2-3 weeks
- Rolls definition: 80/80m/12 = width / metres on roll / diameter of core



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Our offer



- We search a new distributor on the Romanian market
- We are ready to fully support our new partner
 - price and delivery terms, customer labels, exclusivity, turn over bonuses, emergency supply on our stock...
- We are looking for a long term cooperation
 - high quality of partnership based on both sides open and friendly communication
 - this is our main goal, our main company policy which helps us to develop our business
 - we do not loose any customers, customers are happy in cooperation with us
- We search partner who regularly order full pallets and distribute our product on his market
- We search partner who does not change supplier with every order



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General overview of stock rolls



Code	Name (historical types)	Pcs on pallet	Pcs in carton box	Pcs in a foil	Length in metres
30745030	Thermo 28 / 50 / 12	7920	240	10	30
30745100	Thermo 38 / 60 / 17	5400	180	10	42
30745100	Thermo 44 / 60 / 17	5500	100	10	42
30745150	Thermo 57 / 30 / 12	19200	200	5	9
30745160	Thermo 57 / 35 / 12	15360	160	10	14
30745180	Thermo 57 / 38 / 12	11520	80 / 160	10	16,6
30745205	Thermo 57 / 40 / 12	11520	160	10	18
30445216	Thermo 57 / 45 / 12	6600	50	5	23
30745240	Thermo 57 / 50 / 12	6600	120	10	30
30745250	Thermo 57 / 50 / 17	6600	120	10	28
30745280	Thermo 57 / 60 / 12	4400	80	10	44
30745300	Thermo 57 / 60 / 17	4400	80	10	42
10777100	Thermo 57 / 70 / 12	3600	50	10	61
30745350	Thermo 57 / 70 / 17	4480	80	10	58
30745500	Thermo 60/ 105 /40	1344	24	4	120
30745650	Thermo 76 / 60 / 12	3300	60	10	44
30745660	Thermo 76 / 60 / 17	3300	60	10	42
10998000	Thermo 80 / 30 / 12	13200	240	10	9
10998000	Thermo 80 / 40 / 12	8640	120	10	18
30745740	Thermo 80 / 60 / 12	3300	60	10	44
30745750	Thermo 80 / 60 / 17	3300	60	5	42
30745815	Thermo 80 / 70 / 12	3240	60	5	61
30746120	Thermo 80 / 70 / 17	3240	60	5	58
30746140	Thermo 80 / 80 / 12	2430	30 / 40 / 45	5	80
30746250	Thermo 80 / 80 / 17	2430	30 / 45 / 60	5	78
09070000	EpsonTH TM-80/80M/12 Rosa	2430	30	5	80



This is our main offer for CZE market. We can change metres on rolls, we can change packaging, EAN codes and what ever our clients needs...

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Potential customers for our rolls



Shops



Fax papers



Tickets

Bus tickets



GAS stations



Bank segment ATM



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Potential customers for our rolls



Gambling machines



R and D offices



Parking machines



Retail shops

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New running business - labels



- Thermal and paper (Vellum) labels
- Linerless labels
- Print, side holes, perforation, customer adhesives are possible
- We supply this new running product to logistic companies, e-shop companies, butchers and scale's producers...



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